



1. CHANGES TO SPECIFICATIONS - REVISED PAGES. Attached hereto are revised pages to the solicitation. The revision mark "(AM-0004)" is shown on each page. Revisions are in bold text.

Section 00210, pages 5 through 7

2. Contractor Questions (Q) and Government's Answers (A):

[Please note that Q&A relative to final design will be addressed by post-closing amendment.]

Q7. For Past Performance and Past Experience - If the Government will consider projects still underway, why are you only considering projects awarded prior to 2001 and not prior to 2002?

A7. Section 00210 is hereby amended to change the criteria for recency from completed after 1995, or still underway and **"awarded prior to 2001"** to **"awarded prior to June 2001"**.

3. The proposal due date of July 29, 2002, 2:00 P.M. Hawaiian Standard Time (HST), remains unchanged.

subfactor in which section the information is presented. Information pertaining to more than one evaluation factor or subfactor should be repeated for each factor or subfactor.

2.3.4 The proposal must set forth full, accurate, and complete information as required by this solicitation. The Government will rely on such information in the award of a contract. By submission of an offer, the Offeror agrees that all items in its proposal (key managerial and technical on-site personnel, etc.) will be used throughout the duration of the contract and any substitutions of items will require prior approval by the Contracting Officer.

2.3.5 The Offeror's price proposal will be evaluated separately from the offeror's technical proposal. The Government will compare the competing prices proposed by all offerors determined to have submitted technically acceptable offers to establish price reasonableness.

### 3.0 EVALUATION FACTORS AND SUBMISSION REQUIREMENTS

3.1 All proposals will be evaluated on non-price factors and price. Offerors are required to provide data addressing all stated factors. If an Offeror does not have data relating to a specific factor, it shall be clearly stated. Offers that do not address all factors will be considered non-responsive and may not receive further consideration.

3.2 Non-price evaluation factors are equally important. All subfactors within a factor have equal importance.

#### TECHNICAL FACTORS (Step 1/Volume I):

##### Factor I, Past Performance and Past Experience

Subfactor A - Past Performance

Subfactor B - Past Experience

##### Factor II, Project Management and Organization

Subfactor A - On-site Organization

Subfactor B - Key Personnel

##### Factor III, Small Business Program

#### PRICE (Step 2/Volume II)

3.3 Each technical factor and subfactor will be evaluated on an acceptable/unacceptable basis. Acceptability will be based upon submission of all of the requirements identified in the respective submission section, and the following:

*For Past Performance* - The Offeror has provided at least 1 project meeting the stated criteria for relevancy and recency (completed after 1995, or still underway and awarded prior to **June** 2001) receiving no less than a satisfactory final performance rating; and the Offeror must

not have received an Unsatisfactory performance evaluation on any Federal Government contract after 1995.

*For Past Experience* - The offeror must demonstrate experience on at least one relevant project completed after 1995, or still underway and awarded prior to **June** 2001, in which they were/are the prime contractor.

Offerors will receive an acceptable or unacceptable rating for experience. If the Government concludes, based upon the evaluation of an Offeror's proposal, that there is significant doubt as to the offeror's ability to successfully perform and complete the required work, the offeror will be found technically unacceptable for this subfactor.

*For Organizational Structure* -The offeror must demonstrate how he proposes to structure the reporting chain and how the key personnel fit into the structure for on-site staff.

The Government will review and evaluate the organization chart and other pertinent information provided for this subfactor as either acceptable or unacceptable. The Offeror's proposal submission for this subfactor must demonstrate the offeror's ability to complete the project successfully through the use of an efficient organizational structure that allows for streamlined reporting processes, proper subcontractor management, ability to manage resources, and a technically knowledgeable and capable on-site staff.

*For Key Personnel* - The proposal includes all requested information for the factor. All proposed key personnel meet the minimum qualification standards described below and are from the Offeror's organization.

*For Small Business Program* - Offeror's Small Business Subcontracting Plan goals were met or reasonable justifications for not achieving these goals provided. Offers from Small Business concerns shall receive an acceptable rating.

3.4 The Government intends to award a contract to the Offeror whose proposal is the Lowest Priced-Technically Acceptable (LPTA) proposal. An acceptable rating for each factor and subfactor is required for an offeror's proposal to receive further consideration. Failure to receive an acceptable rating for any factor or subfactor will result in rejection of the offeror's proposal notwithstanding acceptable ratings for other factors or subfactors. Award will be made to the responsible offeror that submits the lowest priced offer that is technically acceptable to the Government.

3.5 Step 1/Volume I, Technical Proposal. Data provided in response to the non-price factors described below shall be included in Step 1/Volume I, "Technical Proposal".

3.5.1 Relevant Experience. Relevant experience refers to construction on military bases of new barracks and company operation facilities, and renovation/repair of occupied buildings/structures.

3.5.2 Evaluation Factor (1) Past Performance and Past Experience. Data provided in support of this factor shall clearly

demonstrate the Offeror's ability to meet the requirements of the contract based on his past experience and past performance history on relevant projects similar in size and scope to this contract. Only past experience and past performance considered relevant to this project will be considered (see paragraph 3.5.1 above).

3.5.2.1 Subfactor (1)(a) Past Performance. For each of the contracts identified in Subfactor B, Past Experience, indicate the final overall performance rating received. Only performance ratings for the Offeror will be considered. Provide documentation of the indicated rating in this tab. Undocumented performance ratings will not be considered.

3.5.2.1.1 The Government will review and evaluate information about each offeror's past performance and will rate offerors as acceptable or unacceptable on the basis of their documented past performance. By "past performance" the Government means an offeror's reputation for satisfying its customers by delivering quality work in a timely manner at a reasonable price. Past Performance also includes an offeror's reputation for integrity, reasonable and cooperative conduct, effective subcontractor management, and commitment to customer satisfaction. In reviewing and evaluating an offeror's past performance, the Government will consider information obtained from the offeror and may consider information from other sources, including past and present customers and their current and former employees. Note the unavailability (due to nonexistence) of past performance records or information cannot result in an unacceptable rating for this subfactor, but instead, will result in a neutral rating. Evidence that an offeror has poor past performance in any area may result in an unacceptable rating for the entire subfactor.

3.5.2.1.2 The information provided by the Offeror will provide the major portion of the information used in the Government's evaluation for past performance. The Government may use other sources to assess past performance information including the Construction Contractor Appraisal Support System (CCASS) and inquiries with previous customers/owners/subcontractors.

3.5.2.2 Subfactor (1)(b) Past Experience. Offerors shall identify contracts demonstrating relevant experience completed after 1995, or still underway and awarded prior to **June** 2001, in which they were/are the prime contractor.

3.5.2.2.1 For each of the projects provided in support of this factor, a Project Data Sheet shall be completed. This sheet shall include all of the data listed below. All requested information must be provided. Failure to provide any of the requested data may be cause to eliminate a project from consideration in the evaluation.

3.5.2.2.1.1 Contract Number, Project Description and Location,

3.5.2.2.1.2 Contracting Officer/Owner's Point of Contact, Telephone Number, Facsimile Number,

3.5.2.2.1.3 Original Contract Amount,